



AMERICAN
AVALANCHE
ASSOCIATION

EXECUTIVE DIRECTOR

The American Avalanche Association (A3) has an excellent opportunity to make a national impact among avalanche professionals and wintertime backcountry users.

We are actively seeking candidates with experience running non-profits and exceptional leadership, fundraising, and project management skills. Top candidates will be leaders with demonstrated interpersonal and communication skills who are able to foster a spirit of collaboration and teamwork amongst a wide range of outdoor professionals.

The A3 Executive Director is responsible for daily operations, fundraising, program oversight, and community relations, serving a membership of 2,600 avalanche professionals and avalanche safety enthusiasts. The organization has grown steadily over the years, continually improving member services, publications, and oversight of avalanche education standards. Our publications include *The Avalanche Review*, *The Avalanche Review* online, *The Snowy Torrents*, SWAG, and Avalanche.org.

Responsibilities:

- Oversee daily operations of a 501(c)3 non-profit, including supervising and managing staff, to effectively execute programs and initiatives that advance the A3 mission.
- Pursue a multi-pronged development strategy—including member recruitment and retention, individual donations, corporate sponsorships, and grants.
- Oversee and advance the full range of A3's organizational programs, projects, and initiatives, including: publications, professional and recreational education guidelines, online seminars, Avalanche.org course provider listings, and research grants.
- Act as a connector and hub among avalanche professionals and avalanche-related organizations to facilitate collaboration, partnership, and sharing of ideas/information across the U.S avalanche industry.
- Work with the A3 Board of Trustees (and external consultants, as needed) to develop, coordinate, and implement strategies that fulfill both the A3 mission of **supporting excellence in avalanche safety, education and research** and foster building a better and stronger community of avalanche professionals.

Essential Qualifications

- Strong personal connection to and passion for the mission of A3.
- Accomplished, self-directed, and energetic organizational leader with proven strategic and tactical leadership skills.
- Exceptional communicator, including effective listening and an ability work with a diverse range of perspectives and opinions.
- Proven strategic thinker with strong analytical skills, good common sense, and the ability to think critically and creatively.
- Demonstrated expertise with budget preparation and oversight.
- Successful fundraising experience, including corporate sponsorship and donor cultivation and stewardship.
- Proficient computer skills.
- Ability to work occasional weekends and evenings for special programs and meetings.
- Experience, drive, and temperament to work independently and remotely.
- Bachelor's degree and 6+ years of prior professional management experience.
- Ability to engage in limited business travel ~5-10%/annum, including a willingness and ability to drive and/or fly.

Preferred Skills & Experience

- Experience with contracts and negotiating business agreements.
- Familiarity with the non-profit sector, and specifically experience working with a Board of Trustees.

Additional Details

This will be a full-time, year-round position and the successful candidate will work remotely from their location. Starting salary range \$50,000- \$60,000 annually, DOE. Benefits negotiable (health insurance stipend, paid time off, holidays). The Executive Director reports to the A3 Board of Trustees.

How to Apply: Resumes with a cover letter along with at least three references (complete with contact points) will be accepted through **March 1, 2021 and** will be reviewed on a rolling basis.

Submit applications to: dan@avalanche.org

The American Avalanche Association, honors diversity in the workplace.